# Misplaced Priorities: Aligning with Private Landowner Goals Listening to and Respecting Landowner Priorities







**Shelly L. Simmons** 

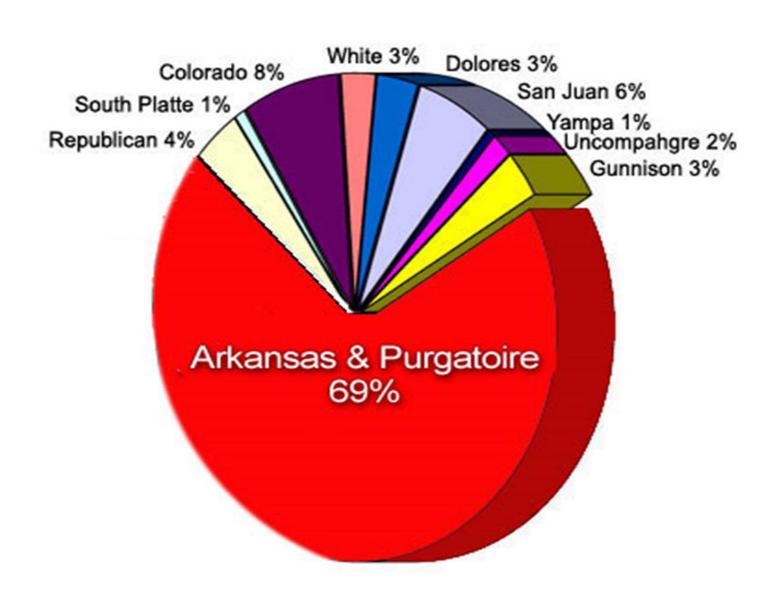
**Purgatoire Watershed Weed Management Collaborative** 

Spanish Peaks-Purgatoire River Conservation District/ RiversEdge West

#### **Purgatoire River Watershed**



#### 2008 REW TRO Mapping DATA



## CREATION OF Partnership

2003 Initiation of *Tackling Tamarisk on the Purgatoire (TTP)* Partnership

2004-2015 Over 1,000 acres of woody invasive control completed in upper watershed





## Taking it to the next LEVEL CREATION OF PWWMC

#### **2016 - PWWMC Formalization**

#### **SPPRCD**

Landowner Programs, Fiscal Agent

#### **REW**

Employer – PWWMC Coordinator





#### Goal

Maintain, protect, and improve the ecological integrity, agricultural productivity, recreational and hunting opportunities, and the economy of the Purgatoire River Watershed



#### **ACTIONS**

**Control** Noxious Weeds.

**Improve and Protect** Native vegetative cover and, thus, native wildlife habitat; agricultural productivity; recreational and hunting opportunities; drinking water supplies; local economies.

**Increase** Public awareness and support of watershed health.

**Establish** PWWMC as a permanent program within SPPRCD.

#### PWWMC Accomplishments

- IGA with Las Animas County
  - County List A (African Rue) 300 acres
  - County ROW ~900 miles (recon, mapping, treatments)
- Tercio Good Neighbor Cost Incentive Program
  - 30 Acres on 3 properties
- Riparian Restoration Cost Incentive (focus on Tamarisk/Russian-olive)
  - 300 Acres on ~20 properties
- Russian Knapweed Initiative Cost Incentive
  - 300 Acres on ~5 properties
- Noxious Weed Cost Share
  - 1,000 Acres impacted on over 30 properties
- Educational Outreach
  - Direct outreach to over 500 youth/adults
- Fundraising
  - Over \$400K

## **TRO Treatments** - 2005-2018



#### Southeastern CO





#### **RESPECTFUL** Relationships

Public professionals often seek a new "tool" or "technique" for public engagement, but there is no such thing.

There are only **RELATIONSHIPS** with others, and practices that enhance or thwart the strengthening of those relationships.

#### How PWWMC has been SUCCESSFUL

**Build Trust** 



Recognize and Adapt to Realities of Landowners



**Establish Relationships** 

#### **Building** TRUST

When trust is established, knowledge moves quickly and informally!

Effective knowledge transfer is often informal and improvisational. Human beings seem hard-wired to learn from personal contact with others.

#### **Steps for Building** TRUST

- •How does this natural resource issue *affect* their operation?
  - •How will your program *benefit* their operation?
- Highlight OPTIONS for addressing their issues
  - Highlight average costs/inputs and...
- Highlight how you can and/or cannot assist them

#### **REALITIES** of Landowners

There is no faster way to fail at a partnership than to overlook the realities of those whom you wish to develop a partnership with.



Maximum cash leverage for project implementation =

Less cash input required from landowners =

**Increased Participation** 



#### Landowner Perspective

#### Goals for their land

- Grazing: Improve grass production, improve ability to gather cattle
- Hunting: Improve native habitat, access to river
- Farming: Improve crop production
- Wildlife: Improve bird habitat

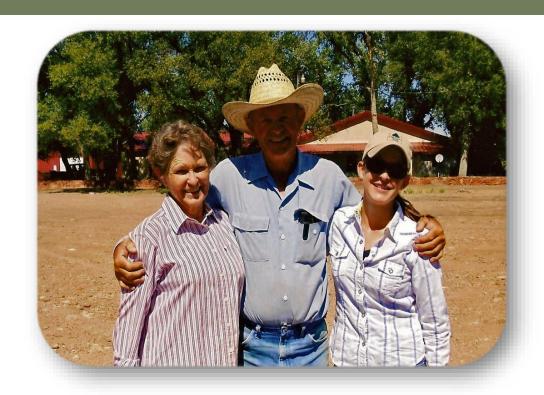
#### Limitations

- Financial
- Time





#### Happy Landowner = Best Advocate



There are only RELATIONSHIPS with others, and practices that enhance or thwart the strengthening of those relationships.

## STOP here For Wednesday Session

Continue from here for Thursday
 Workshop Session

## **Private Lands** Programs



#### **Program** Structure

- Simple application, plan and sign-up process
- Run Program through local Conservation District if possible
  - Tons of flexibility
  - Substantially less overhead
  - Direct line to landowners
- Financially attractive and feasible
  - Cost incentive (instead of cost-share) for large \$ projects
  - Cost Share for smaller \$ projects (i.e. 50/50)

#### **Program** Structure...

- At least a five year landowner commitment to maintain project (this is their 'cost share')
  - Provide tools and assistance
    - Treatment tracking log
    - Annual monitoring/photo points

Α	В	С	D	E	G	Н	F	ı
Date(s) or Range of Dates	Treatment Implemented. List all treatments, even if overlapping; document species treated, equipment/method used, herbicide used	Acres Treated	Who did the work?	Cost of LandO Labor: -\$125/hr for ATV/heavy equip, -\$50/hr hand spraying/other hand labor,	Approx. time to complete (hrs)	Total LandO Labor (multiply E x G for each row)	Herbicide Cost (Please include paid invoice)	Cost of hired contractor (Please include copy of paid invoice)
Example 5/14 - 5/22/2019	Canada thistle, ATV boom sprayer, foliar application, Milestone herbicide mixed with MSO at rate recommended on label	10	Donald Duck	\$125 – for ATV use	5 hrs	\$125 x 5hr = \$625		Did not use Commercial Applicator
5/14/2019	Purchased Milestone herbicide and MSO (see attached receipt)						\$250 – purchase herbicide	
	TOTAL ACRES	10		TOTALS	5 hrs	\$625	\$250	\$0

#### **Program** Structure EXAMPLES

## Cost Incentive for High \$ Project Tamarisk and Russian-olive Removal/Riparian restoration

- Program pays for all initial treatment costs
  - Phase I biomass removal
  - Phase II Vegetative monitoring using reference sites (pre-herbicide tx)
  - Phase III Herbicide Tx to TRO Re-growth and herbaceous noxious weeds
  - Phase IV Vegetative monitoring (post herbicide tx)
  - Phase V active revegetation (if needed)
- Five year commitment from landowner to maintain project area REQUIRED
  - Herbicide tx to TRO/herbaceous noxious weeds
  - Seasonal Grazing deferment (if needed)
  - Project manager does annual inspections and assists with photo points and monitoring

### TRO/Riparian Restoration



#### **Herbaceous Noxious Weed Program**

- Sign-up on a rolling basis; one year from sign-up to do treatments and accrue costs
- \$1,000 maximum reimbursement per landowner, per year
- Reimbursed 50% of total cost
- LandO Provides documentation of applicable costs



- Highly recommend using Licensed Applicators (especially for those with no application experience)
- Five year monitoring and maintenance highly recommended, but not required
- Landowners can sign up annually if funds are available



#### Steps for **Success**

- Host landowner workshops/forums where potential projects may occur
- Go to them let all local ag, conservation organizations know you want to work with them; propose how you all can work together to achieve common land management goals



#### Food for **Thought**

- Accident and liability waiver for programs
- Working with CD Board
  - Protocol for board member sign-up for programs
  - Protocol for board members submitting bids for project contract work
  - Protocol for Independent Contractors
    - Job bid announcements
    - Adopt job bid policy
    - Acceptance and notification process
    - Independent contractor agreement
    - Adopt a CORA policy



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